

### India Strategy Foreign fund flow tracker

**Fund flows in March 2024.** Listed funds witnessed inflows of US\$1.9 bn, led by ETF inflows of US\$2.2 bn, which was offset by non-ETF outflows of US\$312 mn. India-dedicated funds witnessed inflows of US\$2.3 bn, broken down into US\$1.6 bn of ETF inflows and US\$738 mn of non-ETF inflows whereas GEM funds saw US\$144 mn of outflows, led by US\$530 mn of non-ETF outflows, which was offset by US\$386 mn of ETF inflows.

- Emerging market flows. Listed emerging market fund flows were mixed for most countries. Taiwan, India and China witnessed US\$6.9 bn, US\$1.9 bn and US\$113 mn of inflows whereas Brazil, Indonesia and Thailand saw outflows of US\$547 mn, US\$257 mn and US\$171 mn. Total FPI and EPFR activity showed divergent trends for Indonesia and Taiwan and similar trends for India and Thailand.
- Country allocations. Allocations to China and India constitute 42% of the average Asia ex-Japan fund portfolio. Asia ex-Japan funds' allocations to India declined to 19.4% in March from 19.8% in February, whereas allocations to India by GEM funds remained stable at 18.3% in March. Allocations by Asia ex-Japan non-ETFs to India declined to 19.8% in March from 20.1% in February; allocations to India by GEM non-ETFs remained at 16.6% in March.

**Product description and methodology.** KIE's foreign fund flow tracker gives a comprehensive view of the market flow by listed funds into India and its emerging market (EM) peers. These market participants are further classified based on their investment styles—passive (ETFs) or active (non-ETFs)—in an attempt to understand the intent and sentiments governing the flow. Please note that there is a difference between EPFR-reported fund flows and FPI flows reported by NSDL. EPFR fund flow data primarily tracks mutual funds, ETFs, closed-end funds and variable annuity funds/insurance-linked funds, whereas NSDL-reported FPI flows also capture investments from hedge funds, proprietary desks and sovereign wealth funds.

### Fund flow, country flow and country allocations data in the report are as of March 2024

FOR REG AC CERTIFICATION, SEE THE END OF THE TEXT OF THIS REPORT, PRECEDING THE DISCLOSURES. FOR OTHER IMPORTANT DISCLOSURES, REFER TO THE END OF THIS MATERIAL.

### INDIA

April 26, 2024 NIFTY-50: 22,420

Period Under Review: March 2024

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### Listed funds saw US\$1.9 bn of inflows, led by US\$2.3 bn of India-dedicated inflows

India EPFR fund flows and AUM broken down into different geo-focus funds and investment styles (ETF/non-ETF)

	EPFR universe India AUM			India-dedicated funds			GEM funds			Other funds			Total			
	India-dedicated	GEM	Others	Total	ETF	Non-ETF	Total	ETF	Non-ETF	Total	ETF	Non-ETF	Total	ETF	Non-ETF	Total
Latest month	77	165	85	327	25	52	77	53	112	165	17	68	85	94	233	327
3-months	67	155	86	307	19	47	67	49	106	155	16	70	86	85	223	307
6-months	55	140	79	274	15	40	55	44	96	140	14	64	79	73	201	274
12-months	38	117	96	251	10	29	38	36	81	117	17	79	96	62	189	251
CY2024	77	165	85	327	25	52	77	53	112	165	17	68	85	94	233	327
End-CY2023	67	155	86	307	19	47	67	49	106	155	16	70	86	85	223	307

#### Flows (US\$ mn)

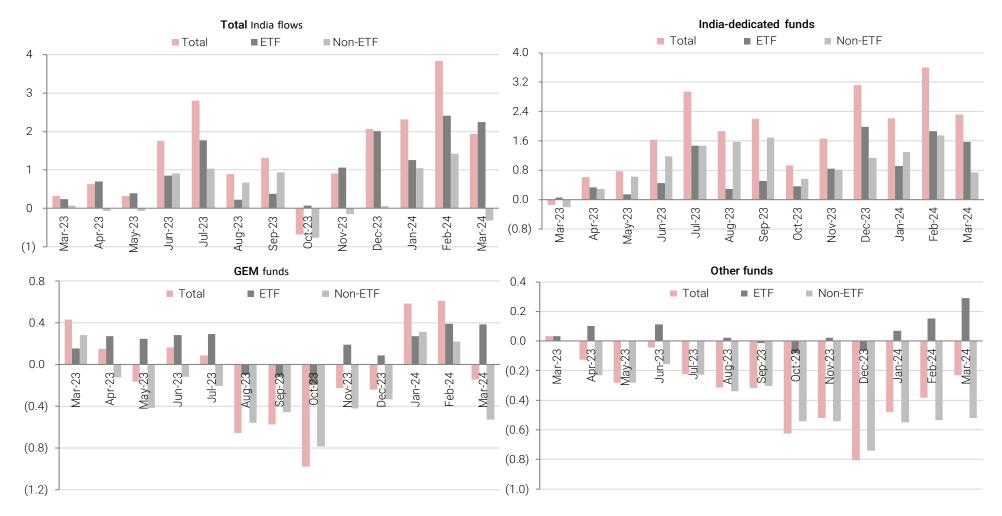
	EPFR universe India flows			India-dedicated funds		GEM funds		Other funds			Total					
	India-dedicated	GEM	Others	Total	ETF	Non-ETF	Total	ETF	Non-ETF	Total	ETF	Non-ETF	Total	ETF	Non-ETF	Total
Latest month	2,312	(144)	(231)	1,937	1,574	738	2,312	386	(530)	(144)	289	(520)	(231)	2,248	(312)	1,937
3-months	8,131	1,053	(1,093)	8,091	4,359	3,771	8,131	1,048	5	1,053	511	(1,604)	(1,093)	5,918	2,172	8,091
6-months	13,838	(398)	(3,044)	10,396	7,553	6,285	13,838	1,134	(1,531)	(398)	384	(3,428)	(3,044)	9,070	1,326	10,396
12-months	23,874	(1,394)	(4,349)	18,130	10,760	13,113	23,874	2,013	(3,407)	(1,394)	616	(4,965)	(4,349)	13,389	4,741	18,130
CY2024	8,131	1,053	(1,093)	8,091	4,359	3,771	8,131	1,048	5	1,053	511	(1,604)	(1,093)	5,918	2,172	8,091
CY2023	16,244	(5)	(2,601)	13,638	6,879	9,365	16,244	2,629	(2,635)	(5)	553	(3,154)	(2,601)	10,062	3,577	13,638

#### Notes:

(a) Others includes Asia ex-Japan regional, Global, Global ex-US and Pacific regional geo-focus funds.

India-dedicated funds saw inflows of U\$2.3 bn whereas GEM funds saw outflows of US\$144 mn

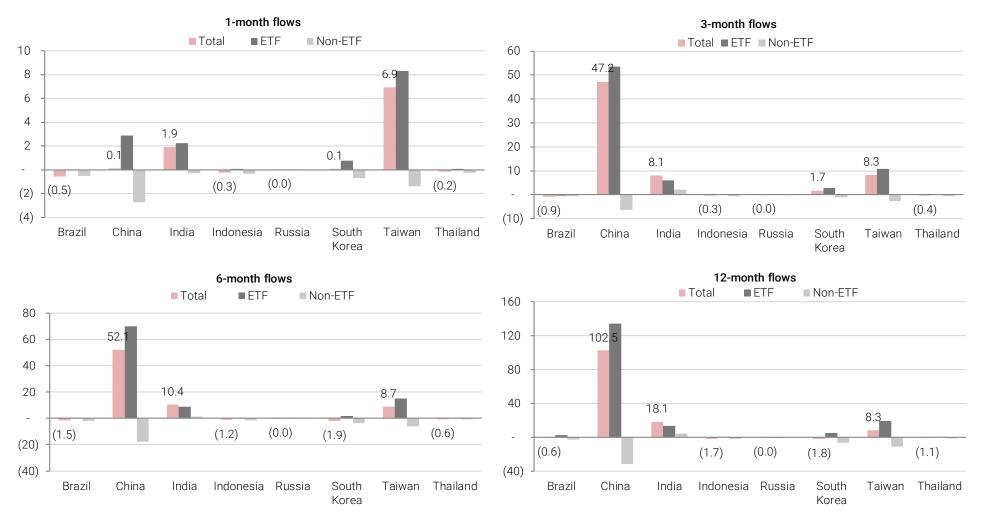
Monthly India total, ETF and non-ETF flows broken down into different geo-focus funds (US\$ bn)



### EPFR flows into emerging markets

Taiwan saw inflows of US\$6.9 bn in March 2024

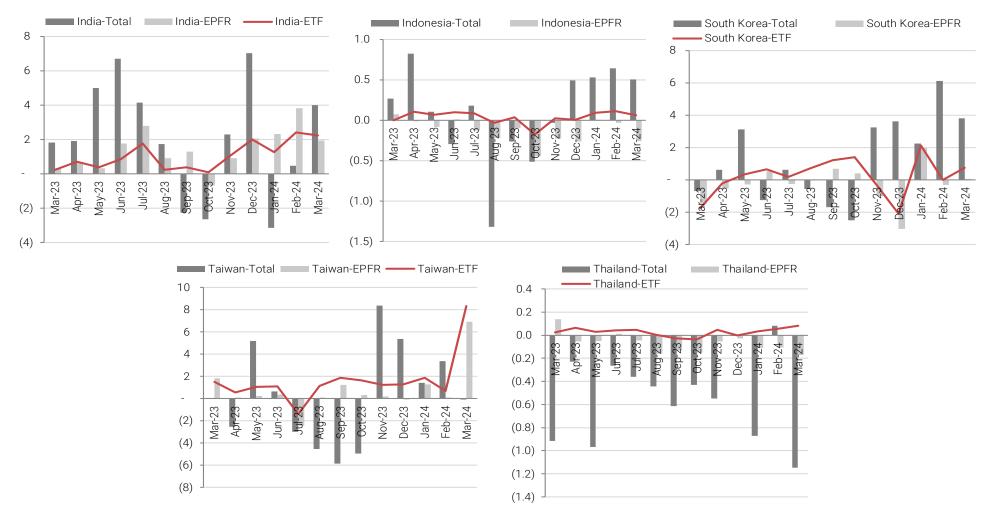
EPFR fund flows into emerging markets (US\$ bn)



### Comparison of total FPI and EPFR flows

### Total FPI and EPFR activity showed a divergent trend for Indonesia and Taiwan

Comparison of total FPI flows and EPFR flows for emerging markets over the past 12 months (US\$ bn)



Source: Bloomberg, EPFR, Kotak Institutional Equities

### Asia ex-Japan country allocation

Overall allocations to India by Asia ex-Japan funds declined to 19.4% in March from 19.8% in February

Country allocations by Asia ex-Japan funds (%)



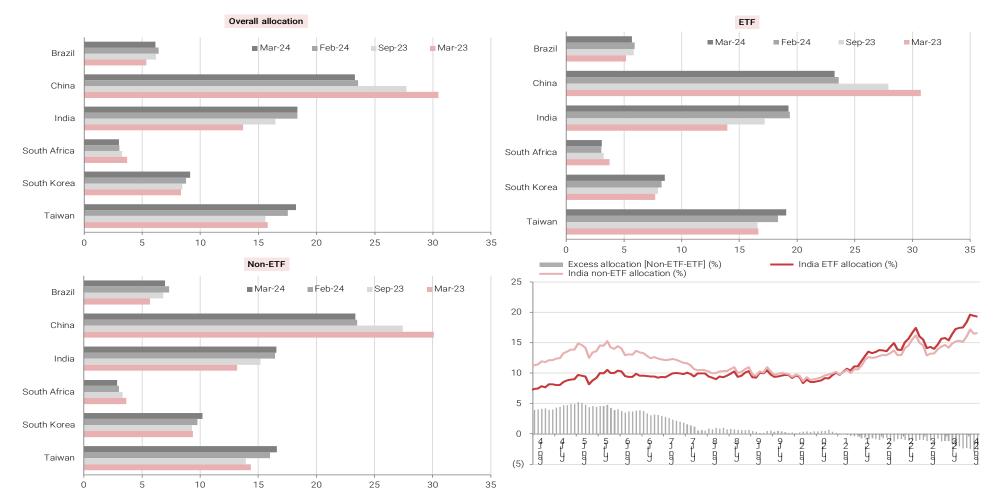
Source: EPFR, Kotak Institutional Equities

Kotak Institutional Equities Research

### **GEM country allocation**

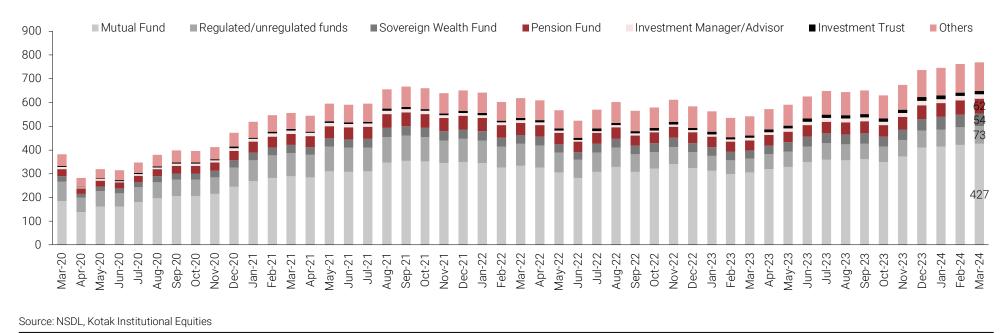
Fund allocations to India by GEM funds remained at 18.3% in March

Country allocations by GEM funds (%)



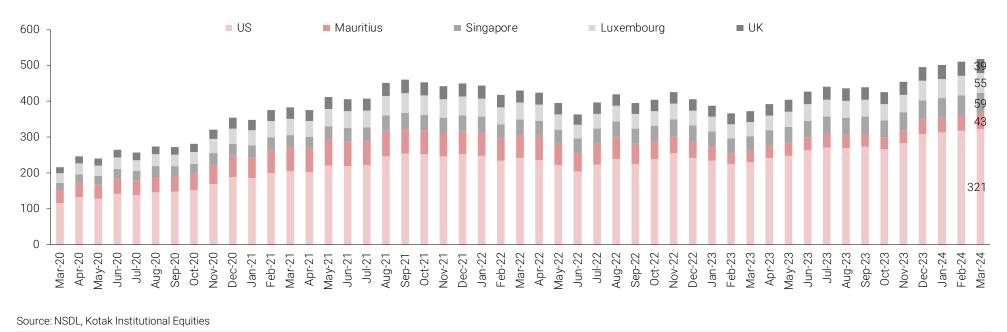
### NSDL data shows that FPI AUC increased marginally to US\$770 bn in March from US\$763 bn in February

Total FPI AUC classified based on client type, April fiscal year-ends, 2020-24 (US\$ bn)



### Largest quantum of FPI AUC comes from US-based investors

FPI AUC of top-five countries investing in India, April fiscal year-ends, 2020-24 (US\$ bn)



FPIs bought stocks in consumer discretionary, consumer staples, real estate and telecommunication services sectors in March 2024 Sector-wise net FPI flows, March 2024 (US\$ mn)

				FPI f	lows (US\$ mn)				
Sectors	1-mo	3-mo	6-mo	CY2024	CY2023	CY2022	CY2021	CY2020	CY2019
Consumer Discretionary	1,355	2,917	3,908	2,917	5,248	310	4,220	1,868	740
Consumer Staples	595	(256)	(804)	(256)	810	46	(32)	3,091	(679)
Energy	(165)	(405)	(824)	(405)	(2,995)	(2,499)	985	1,218	3,092
Financials	419	(4,396)	(2,786)	(4,396)	6,012	(8,112)	(2,058)	7,197	10,322
Health Care	(115)	467	958	467	1,496	1,766	(493)	1,281	(482)
Industrials	493	499	1,933	499	7,127	(435)	106	951	(982)
Information Technology	(200)	604	933	604	(876)	(9,267)	(3,233)	274	(2,346)
Materials	138	(125)	48	(125)	(295)	559	(273)	42	(427)
Real estate	588	765	758	765	341	(366)	1,106	(85)	(73)
Telecommunication Services	960	805	1,407	805	666	674	1,797	(877)	(262)
Utilities	4	125	(463)	125	306	330	536	(461)	939
Others	165	322	2,343	322	2,896	623	1,045	8,609	4,539
Total	4,238	1,326	7,410	1,326	20,728	(16,364)	3,704	23,108	14,381

Notes:

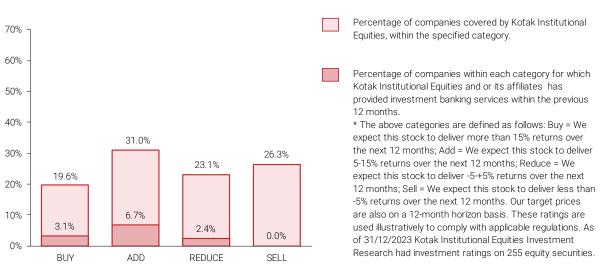
(a) BSE had classified around 4,800 number of issuers into 22 sectors. Any FPI investment outside those 4,800 issuers, is classified under 'Others'. We have reclassified those 22 sectors into GICS sectors.

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Source: Kotak Institutional Equities

As of December 31, 2023

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BUY. We expect this stock to deliver more than 15% returns over the next 12 months.

ADD. We expect this stock to deliver 5-15% returns over the next 12 months.

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